



Sacramento Public Library Authority

December 11, 2013

Agenda Item 8.0: Business Periodical and Directory Database Subscriptions Selection

TO: Sacramento Public Library Authority Board

FROM: Denise M. Davis, Deputy Library Director

RE: Business Periodical and Directory Database Subscriptions Selection

RECOMMENDED ACTION(S):

None – Information only.

BACKGROUND

On August 22, 2013, the Sacramento Public Library Authority Board approved suspension of competitive bidding for business periodical and directory databases, authorizing the use of an Alternative Request for Proposal (RFP) solicitation process.

On August 28, 2013, the Sacramento Public Library Authority issued a Request for Proposal for a suite of databases designed to support the needs of the local business community. The Library received five complete proposals with price quotes from qualified vendors by the date of October 11, 2013.

Nine Library staff evaluated the product trials and rated the products based on intuitiveness of the interface, relevance and completeness of search results, and quality and accuracy of content. A committee of six Library staff made a final decision based on both the scores of the evaluations and pricing. The committee consisted of:

- Denise Davis, Deputy Director
- Nina Biddle, Library Materials Manager
- Amy Calhoun, Virtual Branch Coordinator
- Jami Trawick, Collection Development Coordinator
- Cole Johnson, Business Librarian
- Janice Abe, Business Librarian

EBSCO Small Business Reference Center and Business Source Complete were found to be the least expensive products for small business resources and business journals. These products were selected based on the value provided in combination with adequate scores on the evaluation.

ReferenceUSA was selected based on competitive pricing and the highest score on the evaluation.

The additional databases, Gale Legal Form Library and Proquest Statistical Abstract of the United States, were selected based on both their high scores in the evaluation and unique content not available in the competing products.



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As a result of this selection process, Sacramento Public Library is subscribing to the following databases for one year, with an option to renew for two additional years:

- EBSCO Small Business Reference Center, \$8,000
- EBSCO Business Source Complete, \$11,250
- ReferenceUSA, \$30,000
- Gale Legal Forms Library, \$21,408
- Proquest Statistical Abstract of the United States, \$1,995