



Sacramento Public Library Authority

May 22, 2014

Agenda Item 11.0: Contract Approval: Online Tutoring Services, Brainfuse, Inc.

TO: Sacramento Public Library Authority Board

FROM: Nina Biddle, Library Materials Manager

RE: Contract Approval: Online Tutoring Services, Brainfuse, Inc.

RECOMMENDED ACTION(S):

Adopt Resolution 14-17, authorizing the Library Director to approve a contract with Brainfuse, Inc., for Online Tutoring Services for a term of one year, in the amount of \$65,000 with the option to renew for two additional years for a total cost of \$195,000.

REASON FOR RECOMMENDATION

At its July 28, 2011, meeting, the Authority Board adopted Resolution 11-42, approving a contract with Brainfuse, Inc., for online tutoring services. With the terms of the contract due to expire June 30, 2014, Library staff issued a Request for Proposals on March 3, 2014. Two vendors responded. A team of nine Library staff evaluated the proposals. While both vendors' offerings were closely competitive, Brainfuse was selected as a result of its lower cost and higher standards for tutor qualification.

An online tutoring service greatly expands the Library's ability to serve students. Through an online service, tutors are available for one-on-one assistance, seven days a week, 10 hours per day. Help is provided in core subject areas for K-12, including math, science, English/language arts, social studies, English as a Second Language, foreign languages, digital literacy and test preparation. Spanish-speaking tutors are available for each of these subject areas.

By enhancing and supplementing traditional homework assistance provided by schools and other institutions in Sacramento, online learning opportunities such as these play an important role in meeting the Library's strategic directions.

Staff is requesting the Board authorize the Library Director to enter into an agreement with Brainfuse, Inc., for online tutoring services, for a one-year term with two one-year renewal options, in a total amount not to exceed \$195,000.

FISCAL IMPACT

The new contract for online tutoring services is only \$9,000 more over three years, than the prior contract, resulting in no significant fiscal impact. Support costs for an online tutoring service are included in the FY 2014-15 May Proposed Budget.

ATTACHMENT(S):

Resolution 14-17, authorizing the Library Director to enter into a contract with Brainfuse, Inc., for Online Tutoring Services for a term of one year, in the amount of \$65,000 with the option to renew for two additional years, for a total amount not to exceed \$195,000..



Sacramento Public Library Authority

RESOLUTION NO. 14-17

Adopted by the Governing Board of the Sacramento Public Library Authority on the date of:

May 22, 2014

AUTHORIZING THE LIBRARY DIRECTOR TO ENTER INTO A CONTRACT WITH BRAINFUSE, INC., FOR ONLINE TUTORING SERVICES FOR A TERM OF ONE YEAR IN THE AMOUNT OF \$65,000 WITH THE OPTION TO RENEW FOR TWO ADDITIONAL YEARS, FOR A TOTAL AMOUNT NOT TO EXCEED \$195,000.

BE IT HEREBY RESOLVED BY THE GOVERNING BOARD OF THE SACRAMENTO PUBLIC LIBRARY AUTHORITY AS FOLLOWS:

1. Authorize the Library Director to enter into a contract with Brainfuse, Inc., for online tutoring services for a term of one year in the amount of \$65,000 with the option to renew for two additional years, for a total contract amount not to exceed \$195,000.
2. The Library Director is authorized to sign all documents related to this contract within the approved terms and consistent with the requirements of the Authority's Contracts and Procurement Policy.

Angelique Ashby, Chair
Jeffrey Slowey, Vice Chair

ATTEST:

Rivkah K. Sass, Secretary

By: _____
Linda J. Beymer, Assistant Secretary

ATTACHMENT(S):

None